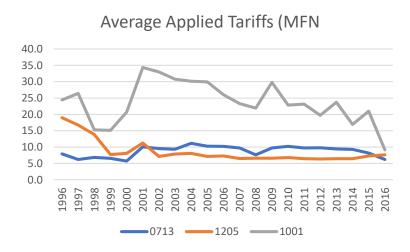
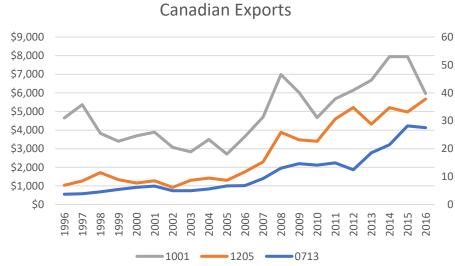


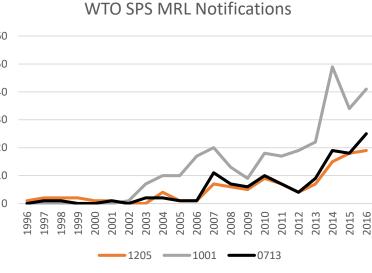
MRLs and protectionism?



Average % AV Applied MFN Tariff Average of China, Japan, United States, India, Mexico, Pakistan, UAE, EU, Turkey, Colombia Sourced from WTO tariff download facility



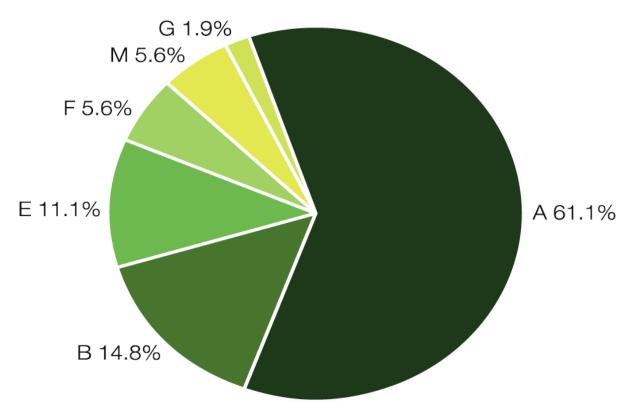
X1,000 \$CDN Total Canadian exports Sourced from Industry Canada



WTO SPS MRL Notifications



Non-Tariff Barriers to Trade (NTBs): Results by source of NTB

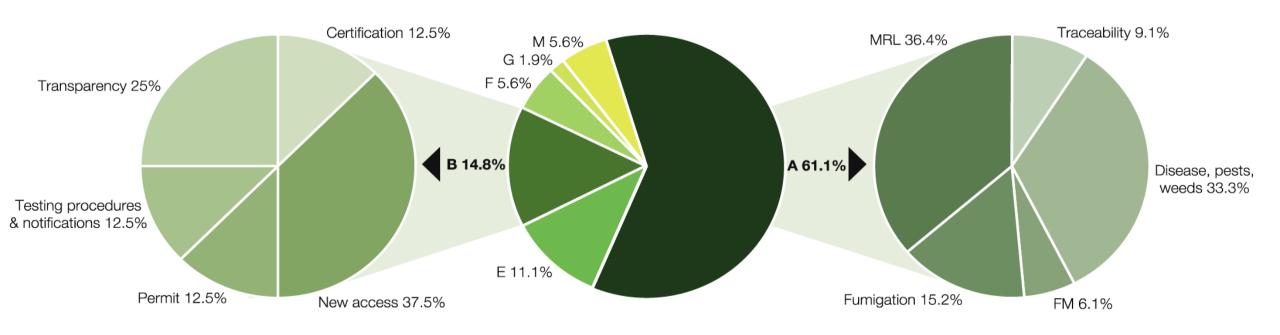


- A Sanitary and Phytosanitary (SPS)
- B Technical Barriers to Trade (TBT)
- E Licensing, Quotas, Prohibitions and Quantity Controls
- F Price Control Measures including additional taxes and charges
- G Finance Measures
- M Government Procurement Restriction Measures



Source: Grain Trade Australia

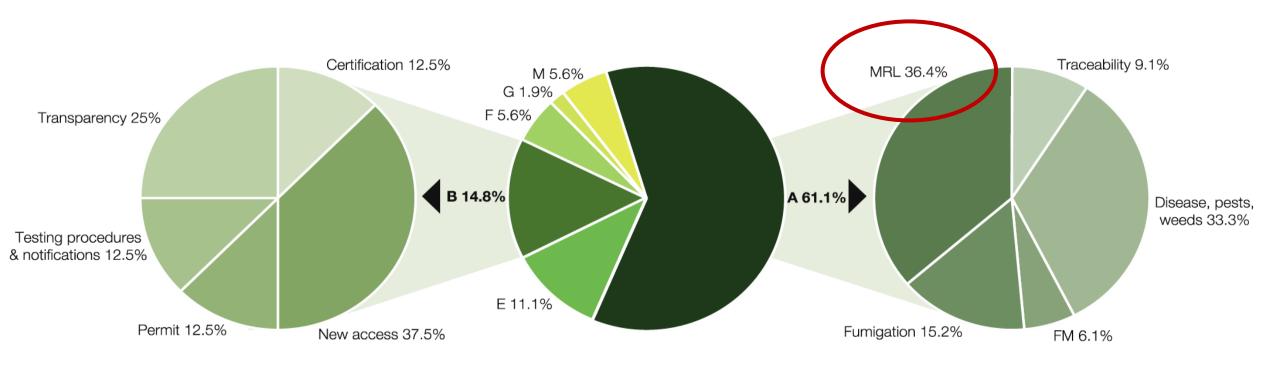
Results by source of NTB cont'd





Source: Grain Trade Australia

Results by source of NTB cont'd





Source: Grain Trade Australia

Canadian Export Dependency

Population (2018): 37 million

Number of Farms: 193,492

Arable Land (2016): 159 million acres

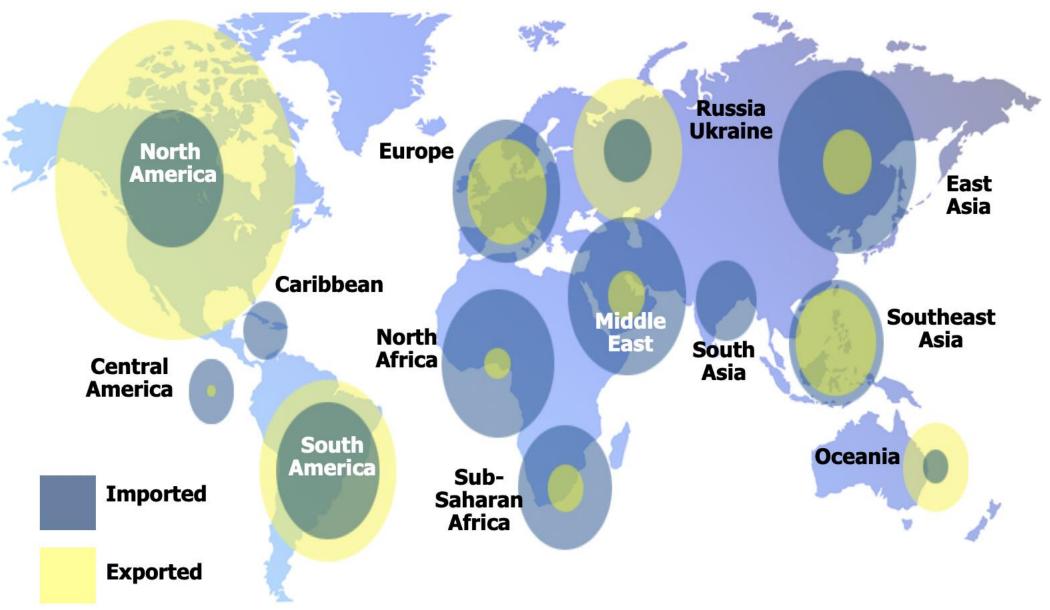
OILSEEDS: Canada exports about 90% of oilseed production when exports of oil and meal are included

CEREALS: Canada is the largest oat exporters in the world, supplies about 20% of the global malting barley market, and accounts for about 50% of global durum wheat trade.

PULSES and SPECIAL CROPS: Canada exports about 80% of its pulse production, and has been the world's dominant supplier of peas, lentils, mustard, and canaryseed



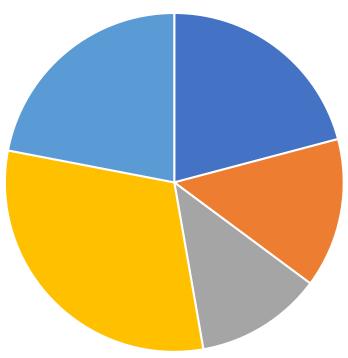
Which countries does this affect?



Source: International Grains Council

Shift in trading environment?

- 1. More missing MRLs and potential application of zero- or near-zero defaults
 - Less use of international standards (Codex MRLs)
- 2. Residue testing more sensitive
- 3. Heightened monitoring/testing
- 4. Hazard-based MRLs
- 5. Increased sensitivity to public attitude towards pesticides



Importer Use of MRLs by Source:

- Other
- National, Codex
- National
- EU deferral
- Codex and Codex recommended



MRL highlights from past 12 months

- Italy protectionism
- California court decision(s), Brazil, India
- EU hazard-based criteria
- Asia MRL developments: China import tolerances, Korea extension, Vietnam
- Momentum building at APEC:
 - October 2018 APEC MRL workshop
 - Upcoming APEC Grain Trade Facilitation Forum
- Momentum building at WTO



WTO-related activity on MRLs

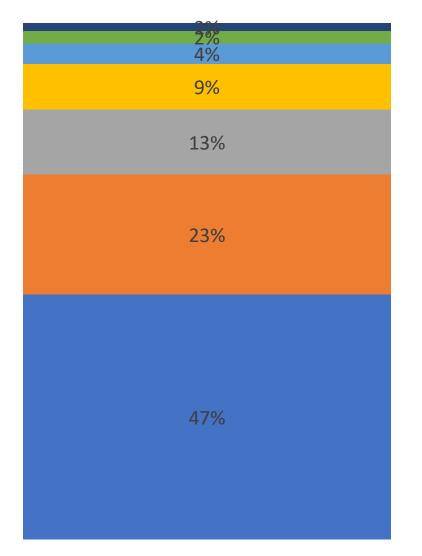
- Original India 2015 paper criticizing missing MRLs for tea, spices and rice
- October 2016 Pesticide MRL Workshop WTO SPS cmte
- Joint MRL Statement at 2017 WTO Ministerial
- Glyphosate re-registration (7 different WTO member interventions on EU proposed revocation)
- Intervention on EU pesticides policies, EU Endocrine Disruptors/EU 1107(2009). Examples:
 - Lowering of Metalaxyl to LOD: raised at WTO in 2017/2018
- February 2018 missing MRL workshop in Geneva
- June 2018: MRL recommendations for endorsement by WTO SPS 5th review signed by 18 governments



International MRL noncompliances by the numbers

Noncompliances reported during the most recent year of publicly available data (all origins, all products):

2,907



Import country reporting noncompliance:

United States

Taiwan

■ EU

Canada

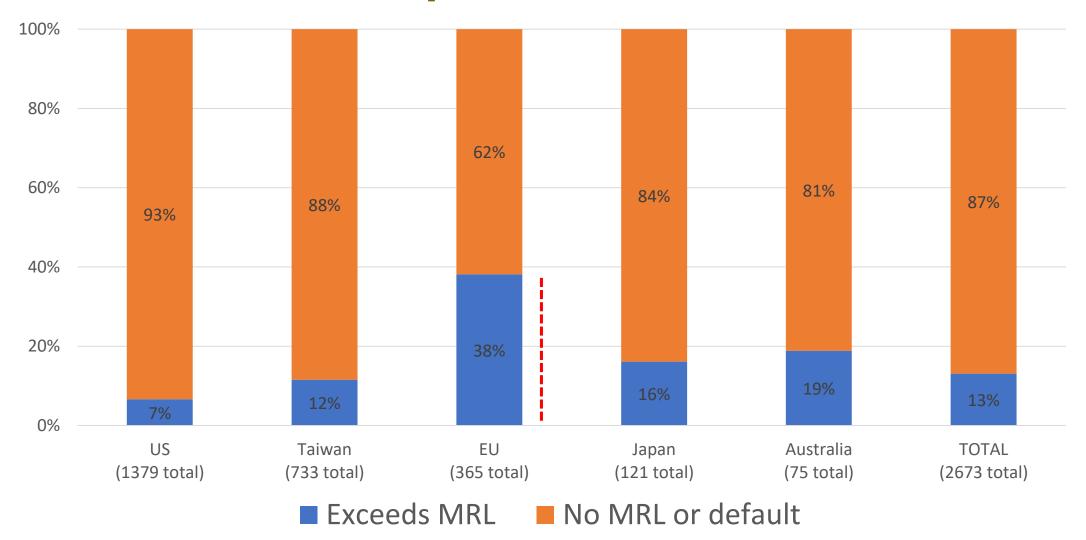
Japan

Australia

■ Hong Kong

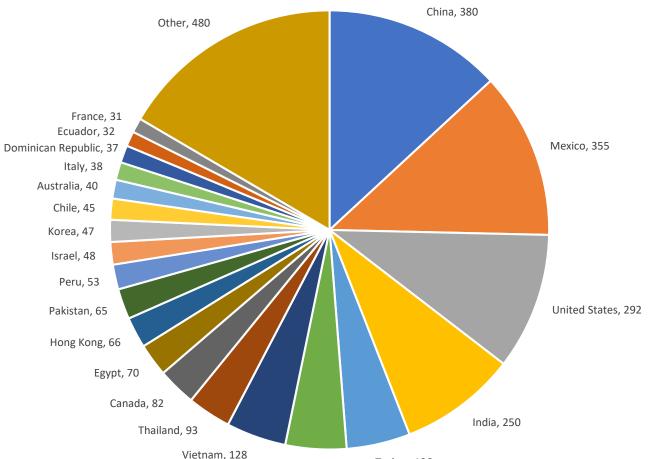


Proportion of MRL noncompliances due to no MRL or default – provisional data





MRL Noncompliances by Country of Origin



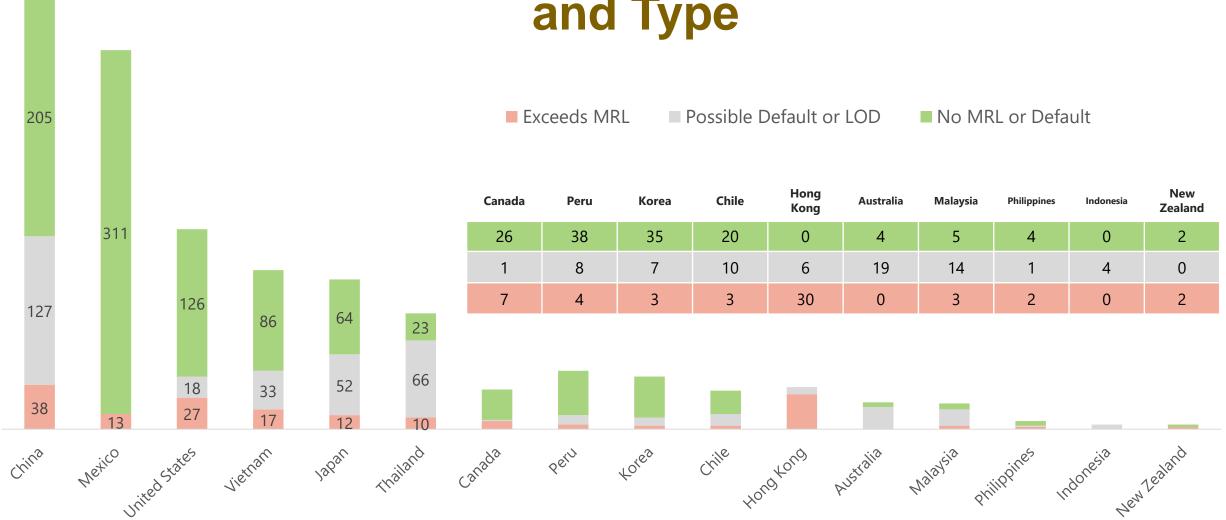
Japan, 130

	Country	Violations
1.	China	380
2.	Mexico	355
3.	United States	292
4.	India	250
5.	Turkey	136
6.	Japan	130
7.	Vietnam	128



Turkey, 136

MRL Noncompliances by Country of Origin and Type



Trade-Enabling Solutions

- Mitigate risk of noncompliances for missing MRLs through interim deferral to Codex MRLs (industry coordination through IGTC)
- 2. Improve Codex MRL setting process (industry coordination through IAFN)
- 3. Mitigate short term trade risk through value chain assessment (driven through National Commodity Associations for 'Keep it Clean' initiative)

International Coalition Work:

 Broad, multi-commodity, multi-country efforts on trade-enabling solutions



Mitigate Short-Term Trade Risk

Short term:

- www.keepingitclean.ca
- (also: CGC process for MRL grower advisories)

But: <u>not using technology is not an</u> acceptable solution



SIMPLE TIPS TO KEEP YOUR CROPS READY FOR MARKET



SIMPLE TIP #1

Use Acceptable Pesticides Only

Only apply pesticides that are both registered for use on your crop in Canada and won't create trade concerns. Talk to your grain buyer to ensure the products you are using are acceptable to both domestic and export customers.

To learn more about **Crop Protection Products and International Markets**, including export requirements, roles throughout the value chain and responsible commercialization, read this Brochure:

Crop Protection Products and International Markets (277 KB)



SIMPLE TIP #2

Always Read and Follow the Label

Always follow the label for rate, timing and pre-harvest Interval (PHI). The PHI is the number of days that must pass between the last application of a pesticide and swathing or straight

Follow Us



Products of Concern

CANOLA

Be informed – treated crop could create marketing concerns:

Metconazole (e.g. Quash) – consult grain buyer before using.

CEREALS

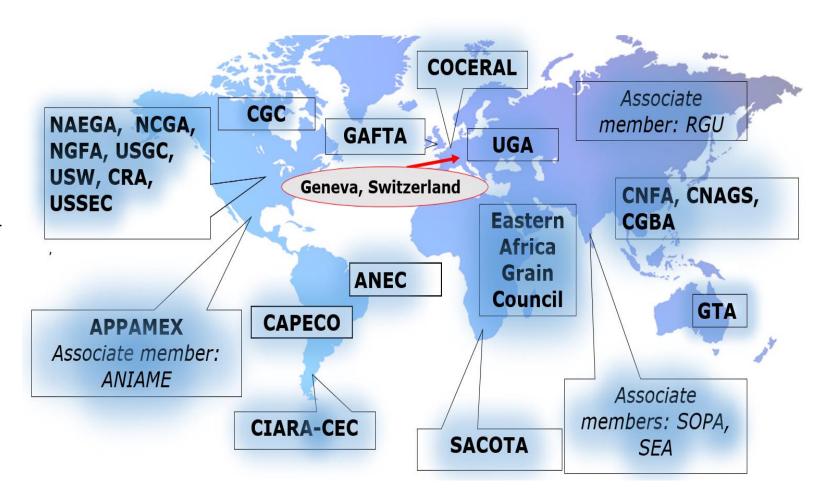
Special Considerations:

All Cereals: Glyphosate (e.g. Roundup) – under increased scrutiny. Rigorous adherence to guidelines, including following the label, will keep this important product in our toolbox for years to come.

CI_

International Grain Trade Coalition (IGTC)

- Formed in 2001, focused on reducing barriers to trade. <u>25</u> <u>associations</u>, 8000+ businesses, <u>85</u> countries
- Key files include CBP, LLP, PBI, E-Phytos and now MRLs (as of 2018).
- A market and regulatory environment that supports trade and avoids disruptions in the international movement of grains, oilseeds, pulses and other agri bulks





International Grain Trade Coalition (IGTC)

Work to date: IGTC MRL policy position developed, MRL policy team established, advocacy plan, Geneva outreach, member survey

Position summary:

- All WTO Member countries' use of existing international MRL standards, recommendations and guidelines where they exist
- IGTC encourages all countries to develop an interim MRL policy (could involve the use of available Codex MRLs until the country in question formally establishes an MRL)
- If no MRLs established in importing country or by Codex, interim measure policy could include countries adopting MRLs as applied in exporting countries

Use of Codex dramatically reduces MRL risk: example

- 113 residue noncompliances originating in nine countries were publicly reported on a single fungicide by North America and the EU in most recent 12-month timeframe
- If CODEX MRLs were used for this one product, the 113 noncompliances would have been reduced by 75% to 28 noncompliances

	Actual MRL noncompliances (no use of Codex MRLs)	Number of noncompliances if Codex MRLs were used
Acceptable	0	85
Noncompliances	113	28



Trade-Enabling Solution: Mercosur Example

1. If no national MRL in importing Mercosur country:

The Codex MRL for the product in question will apply if the a.i.:

- is registered in the exporting country
- has not had health concerns identified by importing country
- has not been limited in the exporting country because of risk cup

2. If no national <u>or</u> Codex MRL in place:

<u>Importing country will adopt exporting country MRL</u> if the a.i. meets the above conditions and the risk cup is not full based on importing country's (or Codex) ADI.

(If no ADI by Codex or importing country, case-by-case analysis that accounts for appropriate health and safety criteria)



IAFN Coalition for an Enhanced Codex

Canada Grains Council









European Coffee Federation













HealthforAnimals







International Food and Beverage Alliance (IFBA)

























World Spices

Organisation













Case studies to date on impacts: Quinoa, Peru; Peas and Beans, Kenya; Cranberries, US; Sheep, UK.

1 Increase availability of experts

Expand the provision of experts and expert time by national



governments, as well as re-assess whether the required qualifications are unduly limiting the number of eligible scientists.

2 Secure budgetary resources

Secure consistent, predictable and adequate funding for scientific advice from FAO, WHO, and national governments.



Increase use of Crop Grouping and Representative Commodities

Maximize the establishment of crop group MRLs based on a review of representative and all other supporting commodity data.

5 Strengthen implementation of JMPR and CCPR procedures and more efficient communication

Utilize the electronic tools to allow for discussion of identified issues before the actual face-to-face JMPR meeting and to increase the number of active ingredients or additional uses reviewed at each meeting.

3 Reduce the delay between registration of a compound and establishment of a Codex MRL

Consider
existing reviews
completed or
MRLs set by
competent
national authorities, instead
of conducting de novo data
evaluations to avoid rework
and delay.

6 Elevate the trade perspective at Codex

To increase the number of Codex MRLs annually in order to avoid trade disruption and promote global misalignment, we encourage CCPR to consider greater efficiencies in its processes to reduce trade risks and put more MRLs in place.

Call to action: case studies

IAFN looking for additional case studies to help communicate trade impacts and impacts on growers globally: gord@canadagrainscouncil.ca

Examples:

- Noncompliances in cases where no importing country MRL but Codex MRL in place
- Production losses because missing MRLs limit ability to use technology (whether missing national list MRLs or Codex MRLs): <u>especially for newer invasive species</u>
- Simple comparison of facing very few MRLs in target market vs. Much larger number of MRLs in other jurisdictions
- Others



Questions & Comments

